

Scenario 1 5 Exchange accounts

Infrastructure	In-House	Hosted
Server with Pentium 4 processor, 1GB RAM, RAID 5, Redundant power supply and UPS, 3-year Gold Support	\$3,500.00	Included
Microsoft Small Business Server 2003 Standard Edition with 5 Client Access Licenses (CAL)	\$500.00	NA
Microsoft Outlook 2003 Media with 5 Licenses	\$385.00	Included
Tape backup drive and two week's tapes	\$750.00	Included
Barracuda Networks Spam Firewall 200 Series (Includes three-year Energize Subscription)	\$1,950.00	Included
Initial cost to set up Exchange server/service and Barracuda Firewall: \$125.00/hour x 16 hours	\$2,000.00	NA
Initial setup fee	--	\$99.95
Annual Charge for 5 Accounts (\$17.95 per account)	--	\$1,077.00
Estimated annual maintenance and administration costs: \$125.00/month x 11 months	\$1,375.00	NA
Total First Year Cost (\$9,085.00 upfront, \$125.00/month thereafter)	\$10,460.00	\$1,176.95
Total 2nd Year Cost (\$125.00/month x 12 months)	\$1,500.00	\$1,077.00
Total 3rd Year Cost (\$125.00/month x 12 months)	\$1,500.00	\$1,077.00
Total 3 Year Cost	\$13,460.00	\$3,330.95
Total 3 Year Savings	--	\$10,129.05

Scenario 2 25 Exchange accounts

Infrastructure	In-House	Hosted
Server with Pentium 4 processor, 1GB RAM, RAID 5, Redundant power supply and UPS, 3-year Gold Support	\$3,500.00	Included
Microsoft Small Business Server 2003 Standard Edition with 25 Client Access Licenses (CAL)	\$2,200.00	NA
Microsoft Outlook 2003 Media with 25 Licenses	\$1,650.00	Included
Tape backup drive and two week's tapes	\$750.00	Included
Barracuda Networks Spam Firewall 200 Series (Includes three-year Energize Subscription)	\$1,950.00	Included
Initial cost to set up Exchange server/service and Barracuda Firewall: \$125.00/hour x 16 hours	\$2,000.00	NA
Initial setup fee	--	\$99.95
Annual Charge for 25 Accounts (\$16.95 per account)	--	\$5,085.00
Estimated annual maintenance and administration costs: \$250.00/month x 11 months	\$2,750.00	NA
Total First Year Cost (\$12,050.00 upfront, \$250.00/month thereafter)	\$14,800.00	\$5,184.95
Total 2nd Year Cost (\$250.00/month x 12 months)	\$3,000.00	\$5,085.00
Total 3rd Year Cost (\$250.00/month x 12 months)	\$3,000.00	\$5,085.00
Total 3 Year Cost	\$20,800.00	\$15,354.95
Total 3 Year Savings	--	\$5,445.05

Scenario 3 45 Exchange accounts

Infrastructure	In-House	Hosted
Front End Windows Server Pentium 4 processor, 1 GB RAM, RAID 1, redundant power supply, UPS 3-Year Gold Support	\$2,000.00	Included
Back End Exchange Server Dual Xeon, 2 GB RAM, RAID 5, redundant power supply, UPS 3-Year Gold Support	\$4,000.00	Included
Microsoft Windows Server 2003 Standard Edition with 45 Client Access Licenses (CAL)	\$2,300.00	NA
Microsoft Exchange Server 2003 Standard Edition with 45 Client Access Licenses (CAL)	\$2,500.00	NA
Microsoft Outlook 2003 Media with 45 Licenses	\$2,700.00	Included
Tape backup drive and one week's tapes	\$1,050.00	Included
Barracuda Networks Spam Firewall 200 Series (Includes three-year Energize Subscription)	\$1,950.00	Included
Initial cost to set up Exchange server/service and Barracuda Firewall: \$125.00/hour x 24 hours	\$3,000.00	NA
Initial setup fee	--	\$99.95
Annual Charge for 45 Accounts (\$16.95 per account)	--	\$9,153.00
Estimated annual maintenance and administration costs: \$375.00/month x 11 months	\$4,125.00	NA
Total First Year Cost (\$19,500.00 upfront, \$375.00/month thereafter)	\$23,625.00	\$9,252.95
Total 2nd Year Cost (\$375.00/month x 12 months)	\$4,500.00	\$9,153.00
Total 3rd Year Cost (\$375.00/month x 12 months)	\$4,500.00	\$9,153.00
Total 3 Year Cost	\$32,625.00	\$27,558.95
Total 3 Year Savings	--	\$5,066.05

