

FileEngine® vs Dell™

FileEngine®

Dell™ PowerEdge SC1420
w/ Windows® Server 2003 Standard Edition & 10 or 20 CALs
incl OS, backup, installation, maintenance & monitoring

ADVERTISED PRICE*	\$235/mo Includes service	\$614 (without Windows®) Does not include service
PROCESSOR	Pentium 4	Xeon 1
STORAGE	Included RAID 1: 2 x 160GB SATA	\$337 upgrade RAID 1: 2 x 136GB SATA
OS LICENSING	Free and unlimited	\$979 for 20 users, \$27 ea addl (maximum 75 users)
MONITORING	Included	\$3600 (\$100/mo for 36 mo)
REMOTE ADMINISTRATION	Included	\$3600 (\$100/mo for 36 mo)
BACKUP SYSTEM	Included	\$523 (IDE Travan 20/40 GB with Yosemite Backup Enhanced Pro)
BACKUP MEDIA 100 GENERATIONS	Included (DVD+RW/DL)	\$1104 for 30 x 20/40 Tapes
DISASTER RECOVERY	Included	\$773 (SunGard)
UPDATES & SERVICE PACKS	Included	Depends on Microsoft® License
INTEGRATION WITH 20 PCS	Included	\$1000 - \$1500 (estimate)
3-YR ON-SITE WARRANTY	Included	\$569 (after \$200 mail-in rebate)
600 VA UPS	Included	\$300 (shipping, installation, configuration)
LICENSE AUDIT RISK	None	Criminal & civil penalties
OFFSITE BACKUP	\$5/GB/mo, Integrated	Available from 3rd party
SELF SERVE RESTORE	Included	Available
ANTIVIRUS PROTECTION	Not needed	\$470 Symantec
GROUPWARE	Optional	Optional
REPAIR PLAN IN CASE OF TOTAL SYSTEM FAILURE	Overnight delivery of replacement server and recovery of most recent backup	Overnight delivery of parts and technician visit
TOTAL FOR FIRST 10 USERS	\$7,199 (\$235/mo)	\$13,573 (\$466/mo)

*Dell's cost to deliver these services may differ depending on locale and network complexity.